

We are looking for a:

3D PRINTING SALES ENGINEER

Is this you?

To realize our (ambitious growth plans / plans for world domination) in the field of 3D Printing, we are looking to add enthusiastic people to our team who are as passionate about the technology as we are.

As Sales Engineer you are the direct link between the customers and Xilloc. You grow our 3D Printing business layer-by-layer by adding new customers and relevant applications and you develop long term relations with key accounts. You will represent Xilloc mostly in Europe at relevant events, fairs and congresses. Also you will support product-development with the objective to start volume manufacturing projects.

We offer a fulltime position in a very innovative and multicultural company based in the Limburg region in the Netherlands for a driven team-player who doesn't mind going the extra mile.

Essential functions:

- Prospecting for new customers in Europe;
- You are an account manager and maintain good relationships with our clients;
- Identify customer needs and spot (new) opportunities;
- Represent Xilloc at network events and trade fairs;
- Co-engineer 3D Printing applications together with customers;
- Calculate and present offers, close deals and follow up on quality and customer satisfaction;
- A dedication to meet or exceed your sales target;
- You are a team player with the other Sales Engineers and Business Developers;
- You report directly to the Chief Operations Officer of the company;

Desired skills and experience:

- Previous experience in a commercial position is essential;
- Experience with 3D Printing technologies and materials is a clear advantage;
- You preferably have a technical background in mechanical and/or materials engineering;
- You are result-oriented and gifted with a commercial flair;
- You are strong communicator and an even better listener;
- You are flexible and willing to travel;
- Ideally you have a network within different industrial sectors;
- Preferably German speaking and English is a must;



About Xiloc:

Xiloc is a company specialised in custom products, mainly for high quality medical applications such as Patient-Specific-Implants, Surgical Guides and Anatomical Models. We see a need for similar high quality parts in industrial applications and we are dedicated to push Xiloc to the highest standard also in the field of industrial 3D Printing for polymers, metals and ceramics. The company uses state-of-the-art design and manufacturing methods, including a wide range of 3D Printing technologies. Xiloc designed and produced both the world's first 3D printed cranial plate as well as the first full 3D printed mandible. Our experts also provide services such as Additive Manufacturing & 3D Printing consultancy, technology and knowledge transfer, re-design advice and small batch production for high-quality industrial and medical parts.

Are you interested? Send your CV and cover letter
before May 18th 11AM to:

jobs@xilloc.com

(Tip: we prefer a video-CV!)

The first interview round is scheduled on May 26th and 27th, so please make yourself available!

Please do not apply when you think 3D Printing can be used to print:

- Money
- A new computer
- A better brain

